

UK PHARMACEUTICAL & TOILETRY MANUFACTURERS INFORMATION PACK

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Everything you
need to :

Market your
products and
services to
Pharmaceutical
& Toiletry
Manufacturers

Select
companies by
county, town,
type, etc.

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UK PHARMACEUTICAL & TOILETRY MANUFACTURERS

The Directory includes a free CD-ROM containing all addresses and information as shown below.

This can be imported into your own database.

The information is being worked on all the time therefore totals given may vary for 1 or 2 percent.

Your copy is printed from our computers for you and contains the most up-to-date information.

The directory is laid out as follows -

GEOGRAPHICAL LISTING BY COUNTY / TOWN

643 entries comprising –

425 Pharmaceutical Manufacturers

218 Toiletry Manufacturers –

- Full name and address
- Telephone number
- Fax number
- Email/Web address for 80% of companies
- Name of Chief Executive for 80% of Companies
- Coding P for Pharmaceutical or T for Toiletry Manufacturers

ALPHABETICAL LISTING

- All entries as above listed alphabetically.

CD-ROM

The **CD-ROM** contains the data in four different formats enabling you to import the data into all common software packages so that you can use it with the software with which you are familiar.

- Microsoft Excel
- dBase III+
- ASCII CSV
- ASCII Tab delimited

A sample record showing the field layout is on the following page.

DISK FORMATS

Each record contains the following fields -

Sample Entry	Field No.	No. of Characters	Contents
Abbott Laboratories Ltd	1	35	Company Name
Abbott House, Vanwall Bs Park	2	30	Address 1
Vanwall Rd	3	30	Address 2
MAIDENHEAD	4	25	Town in capital letters
SL6 4XE	5	8	Postcode
EBERK	6	5	County Code (a list of these is supplied)
01628.773355	7	15	Telephone number
01628.644305	8	15	Fax number
ukcommunications@abbottuk.com	9	50	Email (85% of entries)
www.abbottuk.com	10	50	Web (85% of entries)
(P)	11	1	Coding P for Pharmaceutical or T for Toiletry
	12	4	Salutation
	13	15	First Name / Initial
	14	25	Surname (Chief Executive – not shown on this sample) – 70% of entries

SOFTWARE – The CD-ROM contains the data in four different formats enabling you to import the data into all common software packages so that you can use it with the software with which you are familiar -

File Extension	Software	Compatibility
	Recommended For:	File Type
.txt	All modern software packages including - First Choice Microsoft Word Tracker	<i>ASCII comma separated file - the most common file format suitable for nearly all software.</i>
.dbf	Ability Office 98 ACT Alpha DataEase dBase Fox Base Goldmine Lotus Smartsuite Microsoft Access Microsoft Works Paradox Winfax	<i>dBase III+ file - 2nd most common file format suitable for most software.</i>
.xls	Microsoft Excel	<i>Microsoft Excel ver. 5.0 spreadsheet file format.</i>
.tab	Filemaker Pro	<i>Tab delimited fixed length field text file format. Also known as SDF.</i>

SAMPLE PAGE – BERKSHIRE

(Chief Executives' names included for 70% of companies but not shown in this sample)

Boehringer Ingelheim Ltd Ellesfield Ave, Southern Industrial Estate BRACKNELL RG12 8YS Tel: 01344.424600 Fax: 01344.741444 Email: communications@bra.boehringer-ingelheim.com web: www.boehringer-ingelheim.co.uk	(P)	Wyeth Pharmaceuticals Ltd Huntercombe Lane South, Taplow MAIDENHEAD SL6 0PH Tel: 01628.669011 Fax: 01628.669846 Email: sales@wyeth.co.uk web: www.wyeth.co.uk	(P)
Johnson & Johnson Medical Ltd The Braccans, London Rd BRACKNELL RG12 2AT Tel: 01344.864000 Fax: 01344.864001 web: www.jnj.com	(P)	Baxter Healthcare Ltd Wallingford Rd, Compton NEWBURY RG20 7QW Tel: 01635.206000 Fax: 01635.206115 Email: sales@baxterhealthcare.co.uk web: www.baxterhealthcare.co.uk	(P)
Abbott Laboratories Ltd Abbott House, Norden Rd MAIDENHEAD SL6 4XE Email: ukcommunications@abbott.com web: www.abbottuk.com Tel: 01628.773355 Fax: 01628.644305	(T)	Bayer Schering Pharma Bayer House, Strawberry Hill NEWBURY RG13 1XJ Tel: 01635.563000 Fax: 01635.563404 Email: sales@bayer.co.uk web: www.bayer.co.uk	(P)
Biogen Idec Ltd Thames House, Foundation Park MAIDENHEAD SL6 3UD Tel: 01628.501000 Fax: 01628.501010 Email: info@biogenidec.com web: www.biogenidec.com	(P)	Ecover UK Ltd Unit 165, Main St, New Greenham Park NEWBURY RG15 8HN Email: info@ecover.com web: www.ecover.com Tel: 01635.528240 Fax: 01635.528271	(P)
Johnson & Johnson Ltd Foundation Park, Roxborough Way MAIDENHEAD SL6 3UD Tel: 01628.822222 Fax: 01628.821222 web: www.jnj.com	(P)	Genus Pharmaceuticals Ltd Park View House, 65 London Rd NEWBURY RG14 1JN Tel: 01635.568400 Fax: 01635.568401 Email: info@genuspharma.com web: www.genuspharma.com	(P)
Parfums Bleu Ltd 11 Castle Hill MAIDENHEAD SL6 4AA Tel: 01628.777188 Fax: 01628.777288 Email: admin@parfumsbleu.com web: www.parfumsbleu.com	(T)	Orion Pharma (UK) Ltd Oaklea Court, 22 Park St NEWBURY RG14 1EA Tel: 01635.520300 Fax: 01635.520319 Email: info@orionpharma.com web: www.orionpharma.com	(P)
Sanofi Pasteur MSD Ltd Mallards Reach, Bridge Avenue MAIDENHEAD SL6 7BU Tel: 01628.785291 Fax: 01628.671722 web: www.spmsd.co.uk	(P)	Sutherland Health Ltd Unit 1, Rivermead, Thatcham NEWBURY RG19 4EP Tel: 01635.874488 Fax: 01635.877622 Email: info@sutherlandhealth.com web: www.sutherlandhealth.com	(T)

